

vCISO for Your Agency

Stellar product.
Better people.



The benefits of Trava's vCISO services for you and your agency

Virtual Chief Information Security Officers (vCISOs) have become a popular option for a large number of companies.

While the benefits of having a CISO are well documented, the average salary of over \$250,000 per year for a CISO (according to salary.com) is cost prohibitive for many companies.



Trava provides agencies with the option of providing their clients highly qualified VCISOs for a fraction of the typical CISO salary.

HOW DO I KNOW I NEED TO ENGAGE A TRAVA VCISO?

Trava vCISOs primarily engage with our client companies in three ways:

Security Tool Recommendations

As an insurance agent, you are commonly asked for assistance when it comes to helping your insureds select a security tool (i.e., MFA, EDR, PAM tools). This presents an issue because, let's face it, you're an insurance expert, not a cyber security expert. Trava, in line with your agency, can help advise your clients on what tools are important to implement and, even further, what are the recommended tools.

Compliance Project Management

Trava's Compliance Project Management process involves planning, executing, and monitoring projects focused on ensuring an organization's adherence to regulatory requirements such as SOC2, ISO 27001, CCPA, GDPR, HIPAA, etc.

Cyber Risk Management- Purchasing Efficiency

One of your client's biggest frustrations related to cyber security is investing in cyber security tools one year only to then have to purchase more tools a year later down the road, all without seeing a return on their investment. Our VCISO staff will help guide your clients through this process and ensure they are purchasing cyber security tools efficiently.

Reach out to your Customer Success Manager to learn more about Trava's vCISO services.

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